

Message Text

UNCLASSIFIED POSS DUPE

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TO USDOC WASHDC

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UNCLAS LAGOS 4252

E.O. 11652: N/A

TAGS: BEXP, NI

SUBJ: AMOFFICE TECH SALES SEMINAR

1. AS YOU KNOW THE QUESTION OF HOTEL ACCOMMODATION IS CRITICAL IN NIGERIA. WE HAVE HOWEVER BEEN ABLE TO SECURE LODGING FOR TWELVE PARTICIPANTS AT TWO DIFFERENT LOCATIONS JUNE 21 AND 22 THE MAINLAND HOTEL AND THE BRISTOL HOTEL. WE HAVE ALSO OBTAINED A PROVISIONAL BOOKING FOR SEMINAR SPACE AT THE MAINLAND HOTEL JUNE 21-22.

THEY MAY REQUIRE A DEPOSIT; EMBASSY WILL ADVISE.

2. CONVERSATIONS WITH HARRY JONES OF IBM DISCLOSED CONTINUED RELUCTANCE NOT TO PARTICIPATE IN TECHNICAL SALES SEMINAR. IT IS MR. JONES' VIEW IBM SHOULD NOT HAVE TO PAY FULL FLAT RATE.

3. HAVE ARRANGEMENTS BEEN MADE FOR VISAS? TRAVEL?
EASUM

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Message Attributes

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